

Navigating the FMC & Power Administrations Contracting Waters: How to Find and Capitalize on Procurement Opportunities II

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Doing Business with Lawrence Livermore National Laboratory (LLNL)



How Are We Structured?



Principal Sponsor:

**Department of Energy
(DOE)**

**National Nuclear
Security Administration
(NNSA)**

**Lawrence Livermore
National Security
(LLNS), LLC**

Manages and Operates
LLNL

Team includes: Bechtel,
University of California,
Babcock & Wilcox,
Washington Division of
URS, and Battelle

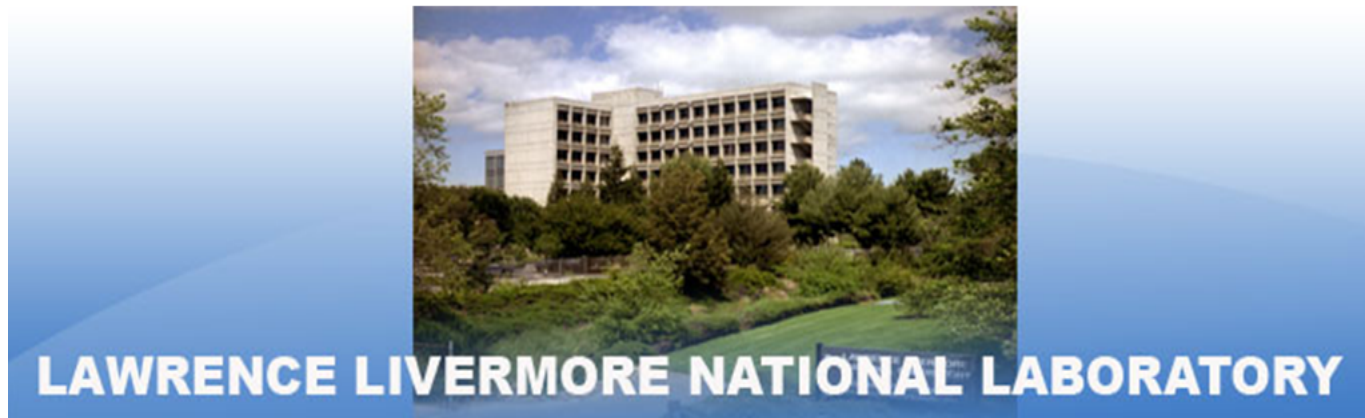
**Lawrence Livermore
National Lab (LLNL)**

Located: Livermore, CA
Government-owned,
contractor-operated
facility managed through a
contract between LLNS
and NNSA

Our Mission Statement

Strengthening the United States' security through the development and application of world-class science and technology to:

- ☐ Enhance the nation's defense
- ☐ Reduce the global threat from terrorism and weapons of mass destruction
- ☐ Respond with vision, quality, integrity, and technical excellence to scientific issues of national importance.

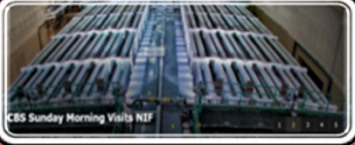


LLNL At A Glance

- **Director: Bill Goldstein**
- **Physical Assets:**
 - Main site: 497 facilities (820 acres)
 - Site 300: 216 facilities (7,000 acres)
- **Human Capital:**
 - 6,300 employees
 - 2,700 scientists and engineers
 - 700 facility users, visiting scientists, teachers and students
- **FY2013 Costs: \$1.5 billion**
 - Weapons activities: 62%
 - Department of Defense: 12%
 - Nonproliferation: 10%
 - Safeguards and Security: 8%
 - Science and Energy: 6%
 - Non-federal: 3%
 - Homeland Security: 2%



Our Outstanding Capabilities



Exceptional S&T

- Achieving fusion ignition and burn with the National Ignition Facility (NIF)
- NIF – The largest most-energetic laser facility in the world



Key Facilities

- Terascale Simulation Facility: Home to some of the world's fastest computers



Operational Excellence

- Effective management, business practices, and operations provide the essential foundation for LLNL's mission activities



Strategic Partnerships

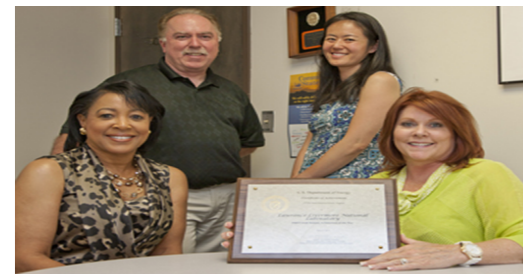
- Engages in partnerships with other labs, research universities, and high-technology industries to solve pressing national and global problems



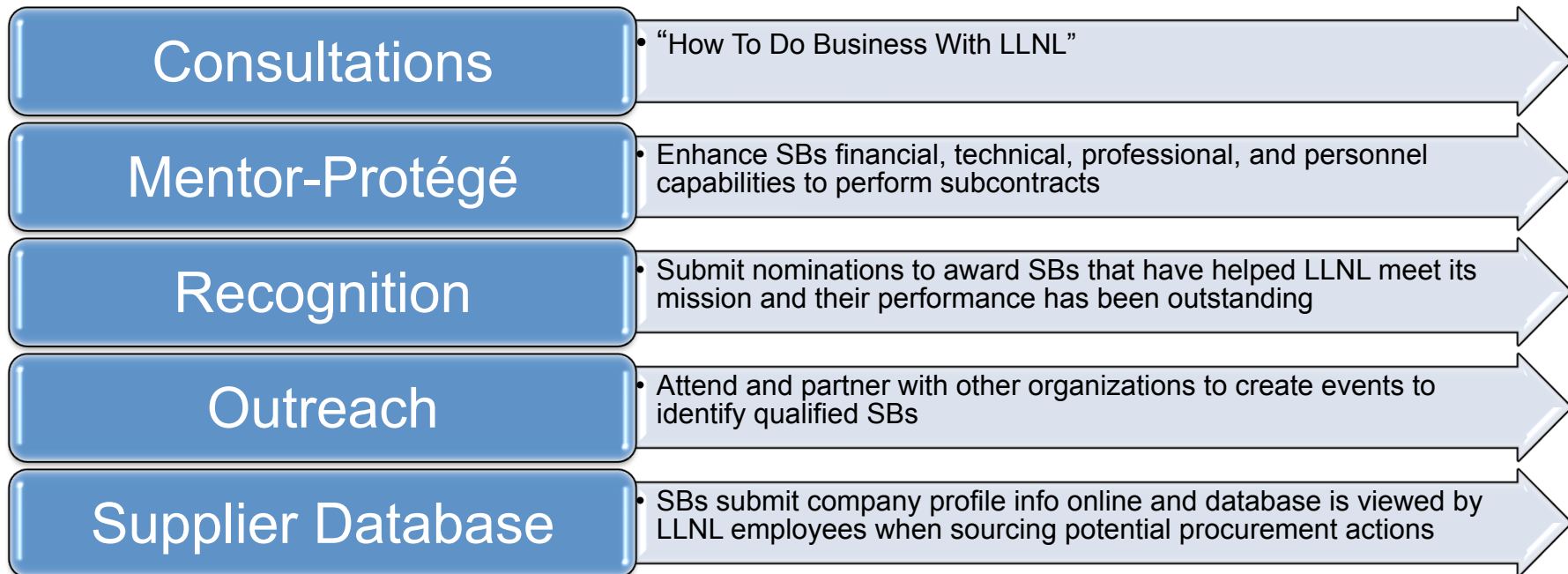
Outstanding Workforce

- Achieved numerous awards and recognitions, e.g., The Nobel Prize, Presidential Medal of Freedom, R&D, Science, Lawrence, and Teller

Small Business Program Office



- *Committed to increasing subcontracting opportunities for small and disadvantaged businesses, by providing them with the maximum opportunity to participate in the bid process and be awarded subcontracts.*
- **Recipient – M&O Small Business Achievement of the Year Award 2011**
- Programs/events designed for increasing subcontracting opportunities for small businesses:



Steps in Doing Business with LLNL



Register your business in the System for Award Management (SAM) database at sam.gov/



Visit the LLNL Small Business web site at supplychain.llnl.gov/



Register your company in the LLNL supplier database and view our upcoming subcontract opportunities



Email your capability statement to the Small Business Program Office at smallbusiness@llnl.gov



Contact the Small Business Program Manager at 925-422-0105 to discuss upcoming subcontract opportunities

FY13 Socioeconomic Spend



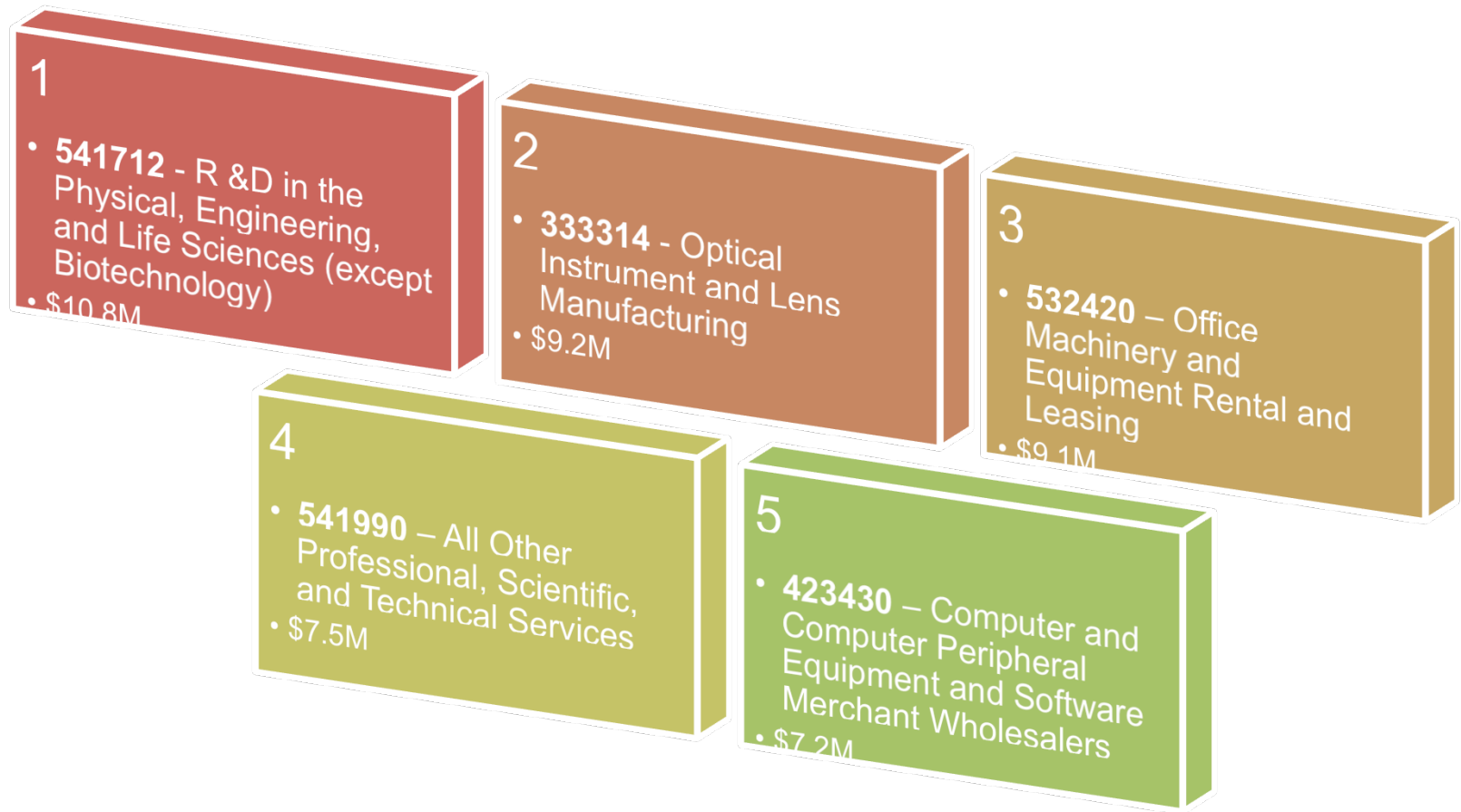
Socioeconomic Category	FY13 Socioeconomic Spend (Base \$435M)	FY13 Goal	FY13 Actual
Small Business	\$277,675,846	52.0%	63.7%
Small Disadvantaged Business (SDB)	\$95,261,466	12.0%	21.9%
Women Owned Small Business (WOSB)	\$22,555,922	5.0%	5.2%
Veteran Owned Small Business (VOSB)	\$58,226,086	4.0%	13.4%
Service Disabled Veteran Owned Small Business (SDVOSB)	\$291,607	1.5%	0.1%
HUBZone	\$182,134	1.5%	0.0%

What Do We Buy?



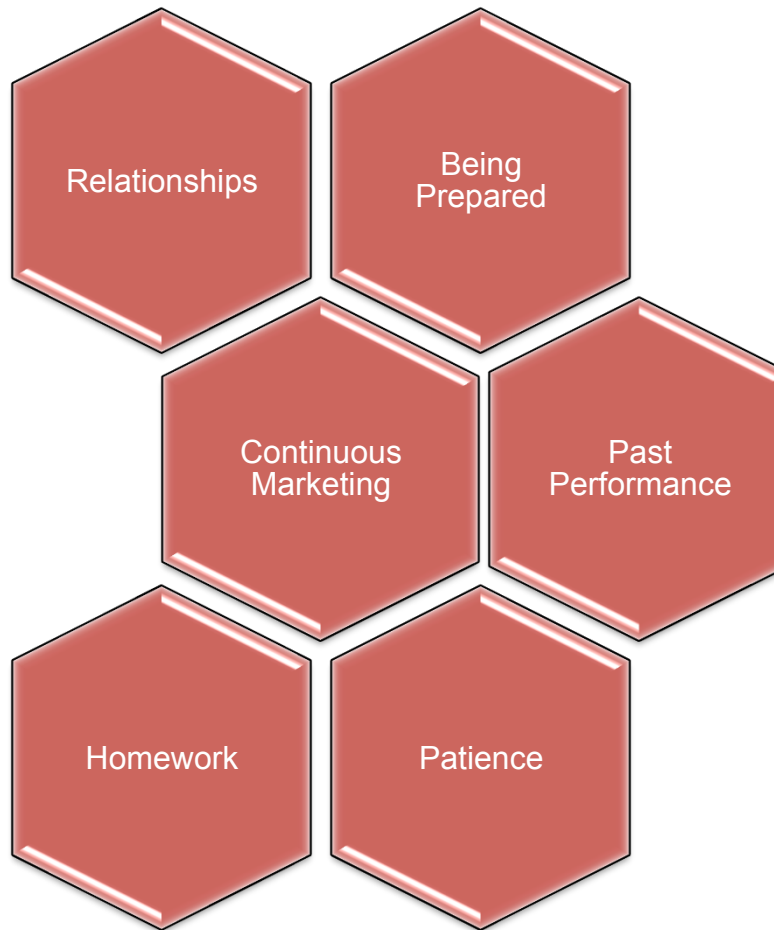
- ☐ Architectural & Engineering Services
- ☐ Audio/visual equipment/supplies
- ☐ Chemicals
- ☐ Computer Hardware & Software
- ☐ Construction Services
- ☐ Environmental Services
- ☐ Equipment Maintenance, Repair or Calibration
- ☐ Fabrication Products
- ☐ Facilities Maintenance
- ☐ Fuel
- ☐ Furniture
- ☐ Hazardous Waste Treatment and Disposal
- ☐ Industrial and Specialty Gases
- ☐ ISO Transportainers
- ☐ Laboratory Supplies
- ☐ Legal Services
- ☐ Office Supplies
- ☐ Research & Development Services
- ☐ Safety Equipment and Supplies
- ☐ Telecommunication Services
- ☐ Training
- ☐ Translation and Interpretation Services

Top Five NAICS Codes



In Summary

What really works...



Contact Information

